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EuroCham Business Briefing & Luncheon

The Right Time to Invest? The Vietnamese Capital and M&A Markets in 2010/2011

Thursday 26th August 2010 in HCMC and Tuesday 31st August 2010 in Ha Noi

Since the early 2000s, the growth of the Vietnamese capital markets and the surge in Mergers and Acquisitions (M&A) activities has greatly contributed to the development of Vietnam. Over the past years, Vietnam has witnessed a continued growth in deal activity in all sectors, and transactions with increasingly more and larger domestic companies involved. With the Vietnamese economy now in recovery, both foreign and Vietnamese companies are showing an increasing interest for investment, both in M&A / Private Equity targets and generally into the growing Vietnamese capital markets, including stock and bond markets.

Is it the right time to invest into Vietnamese capital markets now? Which sectors would be the most attractive ones? Our Business Briefing will approach the topic from both an economic and a regulatory side: First, the briefing will explore the economic trends for the capital and M&A markets in Vietnam. Second, we will look at the regulatory framework for transactions in Vietnam, and potential obstacles when investing into the capital and M&A markets in Vietnam.

Mr. Hunt Macnguyen - CEO, VinaSecurities

Hunt is an experienced investment banker and entrepreneur with more than 25 years of hands-on working experience in the USA and emerging Asian markets. He served in executive positions at international investment banks including Shearson Lehman Hutton, W.I. Carr, Merrill Lynch and Nomura, where he was responsible for the development and implementation of strategic cross-border underwriting and direct investment business. Hunt also co-founder and served as CEO of Global CyberSoft, a software outsourcing company. He earned his BSEE from the university of Pennsylvania, an MSEE from Lehigh University, and a MBA from Wharton Business School.

Mr. Giles Cooper - Partner, Duane Morris LLC

Giles Cooper is branch director for Duane Morris' HCMC office. Practicing in the area of corporate, commercial law with a focus on international law in South East Asia, Giles has over a decade's experience helping foreign investors in Vietnam particularly with major projects and construction, mergers and acquisitions, securities, contract negotiation, banking and finance, and employment law matters. Giles is a graduate of Victoria University in Wellington and the University of Canterbury in Christchurch, New Zealand. He is a barrister and solicitor of the High Court of New Zealand and a registered foreign lawyer in Vietnam.

Mr. Mark Oakley - Special Counsel, Duane Morris LLC

Mark Oakley is Special Counsel based in Duane Morris' HCMC office and practices in the area of mergers and acquisitions, corporate and commercial law, focusing on foreign direct investments into Vietnam. Before coming to Vietnam, Mark worked in London, Singapore and the Middle East and advised multinational clients on various international transactions involving banking, structured finance, M&A, joint ventures, acquisition finance and commercial agreements. Mark is a solicitor of the Supreme Court of the Judicature of England and Wales and a registered foreign lawyer in Vietnam.

HCMC: 11.00 - 14.00, Thursday, 26th Aug 2010
at Caravelle Saigon, Ballroom 3F - 19 Lam Son Square, Dist. 1
Email: events-hcmc@eurochamvn.org - fax: 08.38272743

Hanoi: 11.00 - 14.00, Tuesday, 31st Aug 2010
at Sofitel Metropole, Thang Long Hall - 56 Ly Thai To, Ha Noi
Email: linh@eurochamvn.org - fax: 04.37152218

Fee: (for both locations)

Member & co-host: **VND650,000** - Non-member: **VND850,000**

Name: _____
 Company: _____
 Tel: _____ Fax: _____
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 Member of: _____ Non-member:

Co-hosts:



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