

# BUSINESS LUNCHEON

## TAX AND LEGAL ISSUES, OPPORTUNITIES AND RISKS ASSOCIATED WITH M&A TRANSACTIONS IN VIETNAM

### FEATURING:



#### MR. NAM NGUYEN

Partner/Head of Tax & Advisory Services, Ernst & Young Vietnam Ltd.

- » Nam Nguyen has over 15 years of Vietnamese taxation practice with Ernst & Young and other international accounting firms in Vietnam. He has extensive hands-on experience in foreign investment and taxation issues in Vietnam. He meets regularly with local and national authorities to negotiate and address regulatory and taxation issues on behalf of Ernst & Young's clients. He is a regular speaker on the topics of doing business in Vietnam and taxation at seminars/forums both in Vietnam and in the region. Nam holds membership of CPA Australia and is a board member of Vietnam Tax Consultants' Association.



#### MR. NICOLAS AUDIER

Managing Partner, Audier & Partners Vietnam LLC

- » Nicolas Audier is a member of the Paris Bar, with 17 years of experience in Vietnam and the region. He graduated from Paris University, (Advanced Specialised Degree – DESS - with High Honours), and New York University (LLM). His particular areas of expertise are corporate law, commercial law, and foreign investment law in Vietnam. Nicolas is a special trade advisor on Vietnam for the French Ministry of Finance. He is also a visiting lecturer of Law at Tours University, and regularly lectures at various universities in Vietnam including the Faculty of Law and Economics of Hanoi. Nicolas has been honoured, ("Bang Khen"), by the Vietnamese Minister of Justice in recognition of his contribution to the development of Vietnam's legal system.

### HIGHLIGHTS:

- » Common types of M&A transactions in Vietnam
- » Opportunity and risk analysis - The need for tax due diligence
- » M&A tax considerations, common issues and best practices
- » Key legal issues of an acquisition in Vietnam
- » Greenfield versus Acquisition
- » Key issues of Legal Diligence and Share Purchase Agreement

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Held at **CARAVELLE HOTEL**, 19 Lam Son Square, District 1, Ho Chi Minh City

**DATE: THURSDAY, 6TH MAY 2010**

**TIME: 11:30 A.M. TO 2:00 P.M.**

**COST:** for Member (Host and Co-host) : USD35 per seat

for Non-members : USD40 per seat

Register by email to [info@mbc.vn](mailto:info@mbc.vn) or call **(08) 3915 1419** before 5th May 2010