

# EuroCham Business Luncheon

## Real Estate Outlook 2011

**Special Sponsor:**




Increase of USD / VND exchange rate as well as input materials and fuels cost such as power, petroleum over the last these months has much affected on real estate investors and projects. However, as estimated by many experts in the industry, the market still remains optimistic signs in the upcoming time.

Join our Luncheon today to get more insightful sharing from our experts:



**Mr. Rupert Provest**  
*Director of Agency - Savills Viet Nam Ltd.*

Rupert has been in the property industry for over 15 years initially in London with the sales of luxury properties in both central London and Surrey

Estates. From there he moved to Property Portfolio Management and acquisitions for and on behalf of high net worth individuals including many high profile sporting celebrities within the United Kingdom. Based in Savills Ho Chi Minh City office for over 7 years he is Director of Agency. With his depth of knowledge in the HCMC market he is able to oversee both the Commercial and Retail departments. Along with his team of over 30 staff Rupert is actively involved with the day to day business and personally transacted the two largest banking Leases to the two major international banks HSBC and ANZ in HCMC in 2010.



**Mr. David Lim**  
*Partner - Mayer Brown JSM*

David is a corporate lawyer with a strong emphasis in the real estate sector, advising extensively on foreign investment projects in VN & handling a wide range of real estate-related work including township, residential, commercial, resort and mixed-use developments. Besides, he also assists clients with land acquisition, negotiations in joint ventures, licensing, foreign exchange restrictions, investment structures, M&A, sale & lease structures and financing. He brings extensive knowledge of the Law on investments of VN to foreign investment projects that encompass a wide range of market sectors. His work on investments for many projects including guidance on issues ranging from investment structures to tax and foreign exchange issues to litigation.

**AGENDA:**

11.45 - 12.00: Registration    12.00 - 13.00: Presentations followed with lunch    13.00 - 13.30: Q&A    13.35: Closing

**Date & time:** 11.45am - 1.30pm, Wednesday, 18th May 2011

**Venue:** Ballroom, 3rd floor, Caravelle Hotel Saigon, 19 Lam Son Square, Dist 1

**Fee:** Member & Co-host: VND 650,000; Non-member: VND 950,000

For registration, please contact Ms. Thuy on [events-hcmc@eurochamvn.org](mailto:events-hcmc@eurochamvn.org) or call 3827 2715

**Co-hosts:**

