

# MBC BUSINESS LUNCHEON



Proudly Present

## VIETNAM MACRO OUTLOOK & VISIBILITY CREATE OPPORTUNITIES

Date: 15 Dec 2011 (Thursday) Time: 11.30am – 2pm Venue: Intercontinental Asiana Saigon Hotel



### Mr Puneet Gupta

- Senior Vice President and Head of Global Payments & Cash Management HSBC Bank (Vietnam) Ltd.
- He joined HSBC in India since 1999, worked in different capacities in HSBC's Global Transaction Banking and Global Banking Businesses in India, Hong Kong and Vietnam.
- With close to 12 years experience in the transaction banking business, he took on the role of the Head of Global Payments and Cash Management in Vietnam in Feb 2010. Prior to this, he was Head of HSBC's Securities Services business in Vietnam.
- Since then, he has worked with the HSBC Group, he has been an active contributor to Corporate Sustainability in Vietnam.

### Mr Pham Hong Hai

- Head of Global Markets – HSBC Bank (Vietnam) Ltd
- Since 2004, he became the Head of Global Markets for HSBC (Vietnam) Ltd.
- He leads the team which contributes more than 40% of the Bank's Profits.
- His Primary responsibilities include managing foreign exchange, and interest rate risks profitably, manage the balance sheet, funding and liquidity, developing derivative business and sales/marketing activities.
- Started his career with HSBC in the Financial Control department in 1995, then moved on to Treasury Department in 1997 for over 12 years in different roles.



Fees: VND 750,000 (Members of Host & Co-Host)

VND850,000 (Non-Member)

- Highlights**
- *What's fueling inflation?*
  - *Recent Market Developments on Foreign Exchange*
  - *Alternative VND funding solutions*
  - *Reduce working capital demands*
  - *Improve Business Decision Making*
  - *Improve Creditworthiness and Reduce Risks*

Co-Host by :



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