

Understand the opportunities of Haiphong and Quang Ninh— Gateway to Northern Vietnam

Koen Soenens, General Sales and Marketing Director
DEEP C INDUSTRIAL ZONES



CONTENTS

- › Overview of Haiphong and Quang Ninh
- › Opportunities for international manufacturers



HAIPHONG CITY

Gateway to North Vietnam and South China

Fastest growing city in Vietnam
2019 GDP growth rate: 16.68%
(Vietnam: 7.02%)*

Stable CPI (2019: 2.64%)

6 million people within 30 km

Total FDI investment capital: nearly
18 billion USD/720 projects*

4 universities & 25 vocational
colleges

International banks, schools,
accommodation, restaurants, hospitals



* Source: Socioeconomic report , Hai Phong People Committee

QUANG NINH PROVINCE

1st rank on Provincial Competitiveness Index (PCI)

2018 GDP growth rate: 12.01%
(Vietnam: 7.02%)*

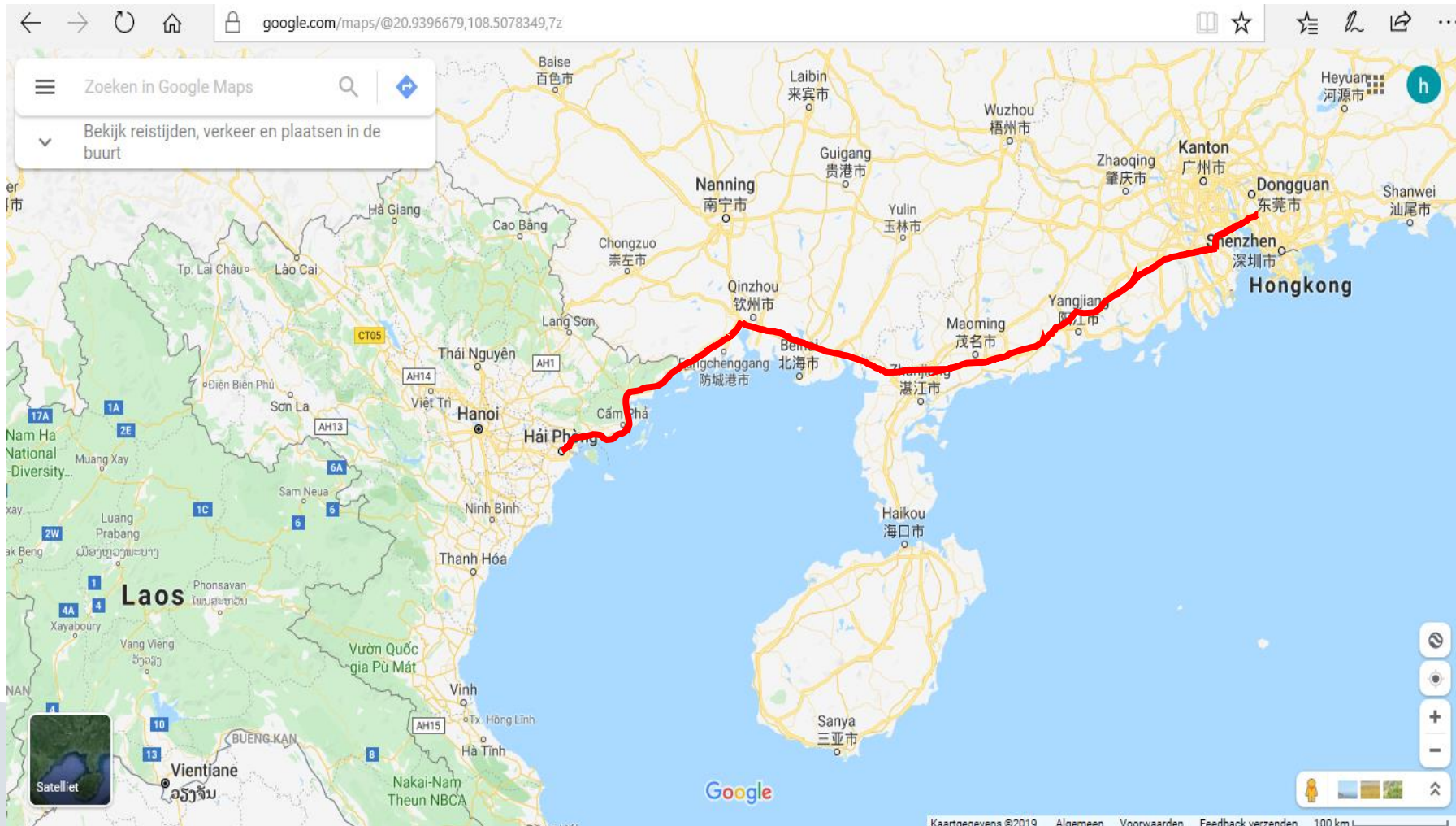
Untapped labor force
~300,000 people in the surrounding area

3 universities & 9 vocational colleges

International school, accommodations, hospitals, etc



SHARING BORDER WITH CHINA



- › Hai Phong and Quang Ninh are a possible international seaport entry to South China

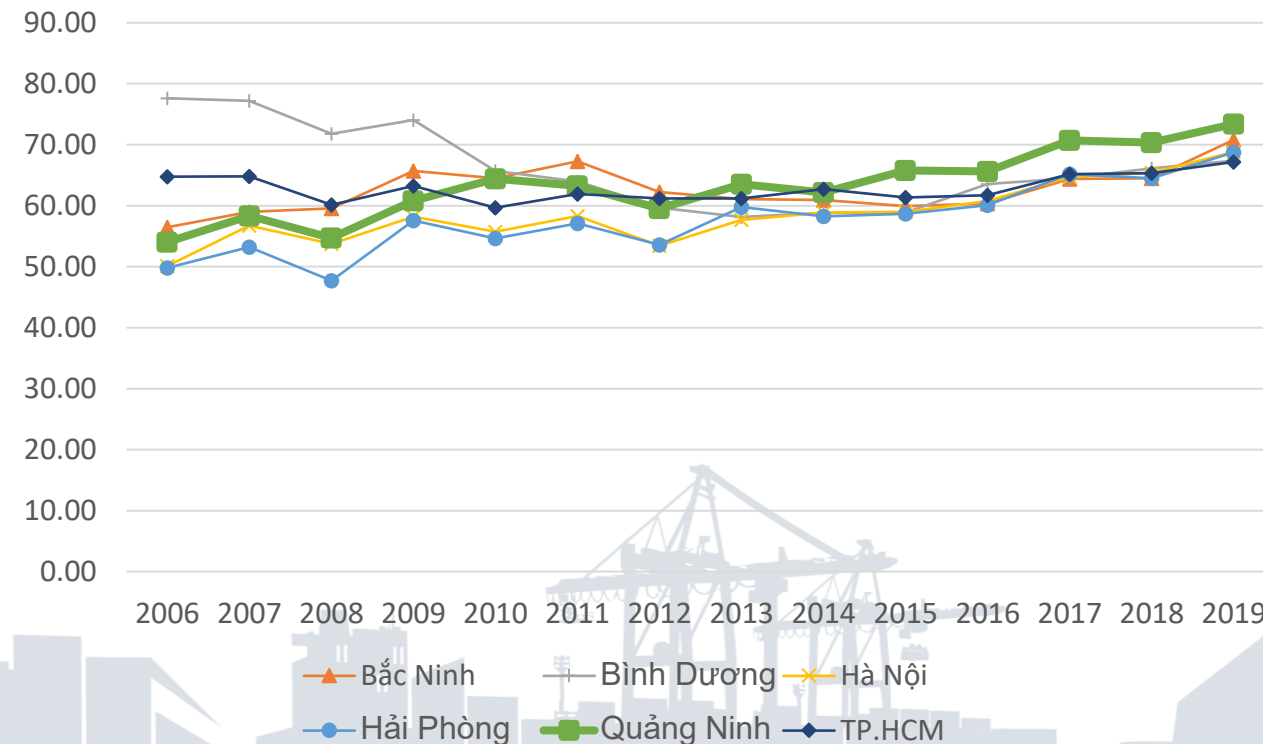


QUANG NINH

Friendly business environment

- › Leading PCI performer since 2013
- › Winning categories:
 - » Transparency,
 - » Fair competition,
 - » Proactiveness,
 - » Labor Training and Education,
 - » Quality of Legal Framework and Social Security

Provinces' PCI performance



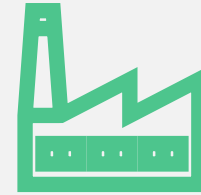
OPPORTUNITIES



INFRASTRUCTURES



TAX PACKAGES

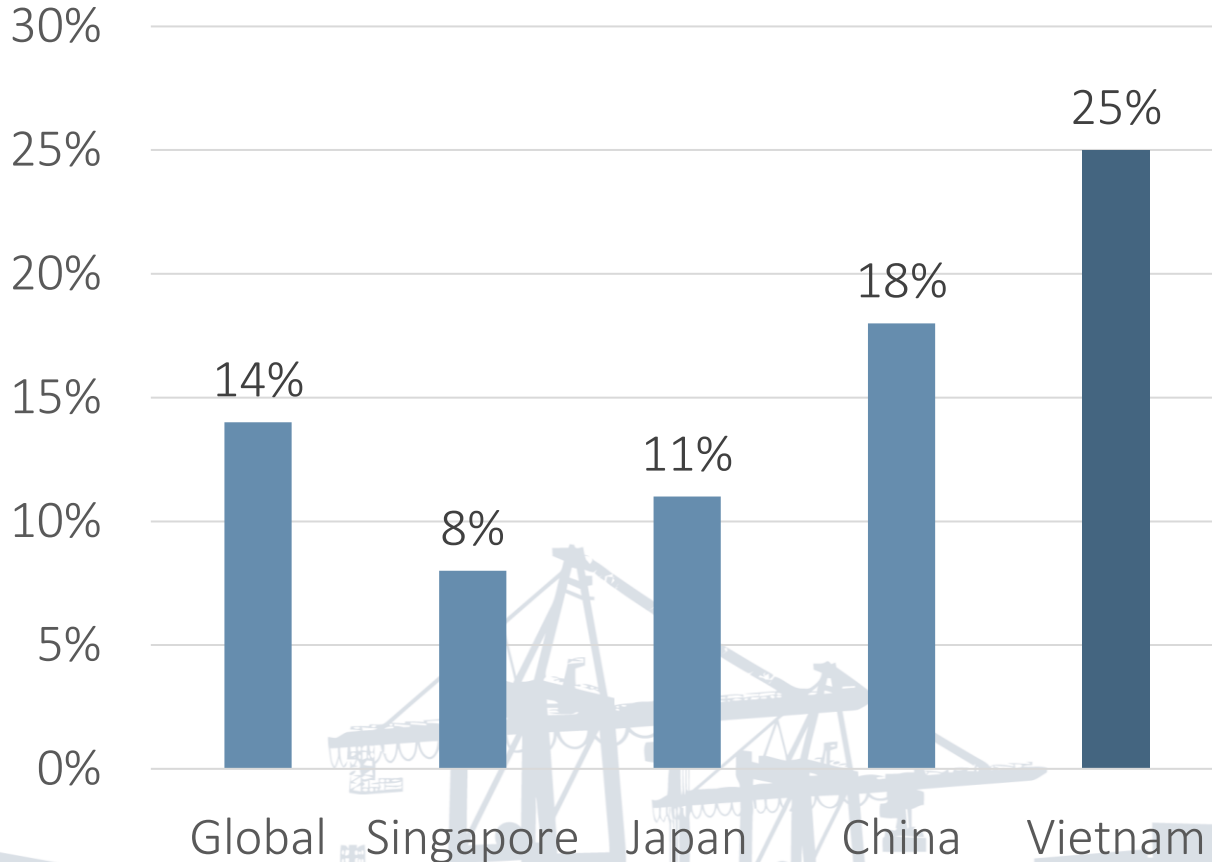


LAND



LOGISTICS COST IN VIETNAM

Logistics cost/GDP (%)



Source: Vietnam Logistics Association



Average trucking speed on
Vietnam National Roads

Comparative logistics cost (per 40' container)

200 USD / 3000km

From Shanghai Port
to Haiphong Port

200 USD / 160km

From Haiphong Port
to West of Hanoi

(Quotation by SITC Dinh Vu @ Jan 2020)

INFRASTRUCTURE



-  **2015**
Hanoi – Haiphong Expressway
-  **2016**
Cat Bi Int'l Airport
-  **2018**
Haiphong – Ha Long expressway
-  **2018**
Haiphong – Ha Long expressway
-  **2018**
Van Don Int'l Airport
-  **2021 (est.)**
Coastal Expressway
-  **2022 (est.)**
Ha Long – China border Expressway

INFRASTRUCTURE

LACH HUYEN PORT



HAI PHONG

International shipping routes: Before



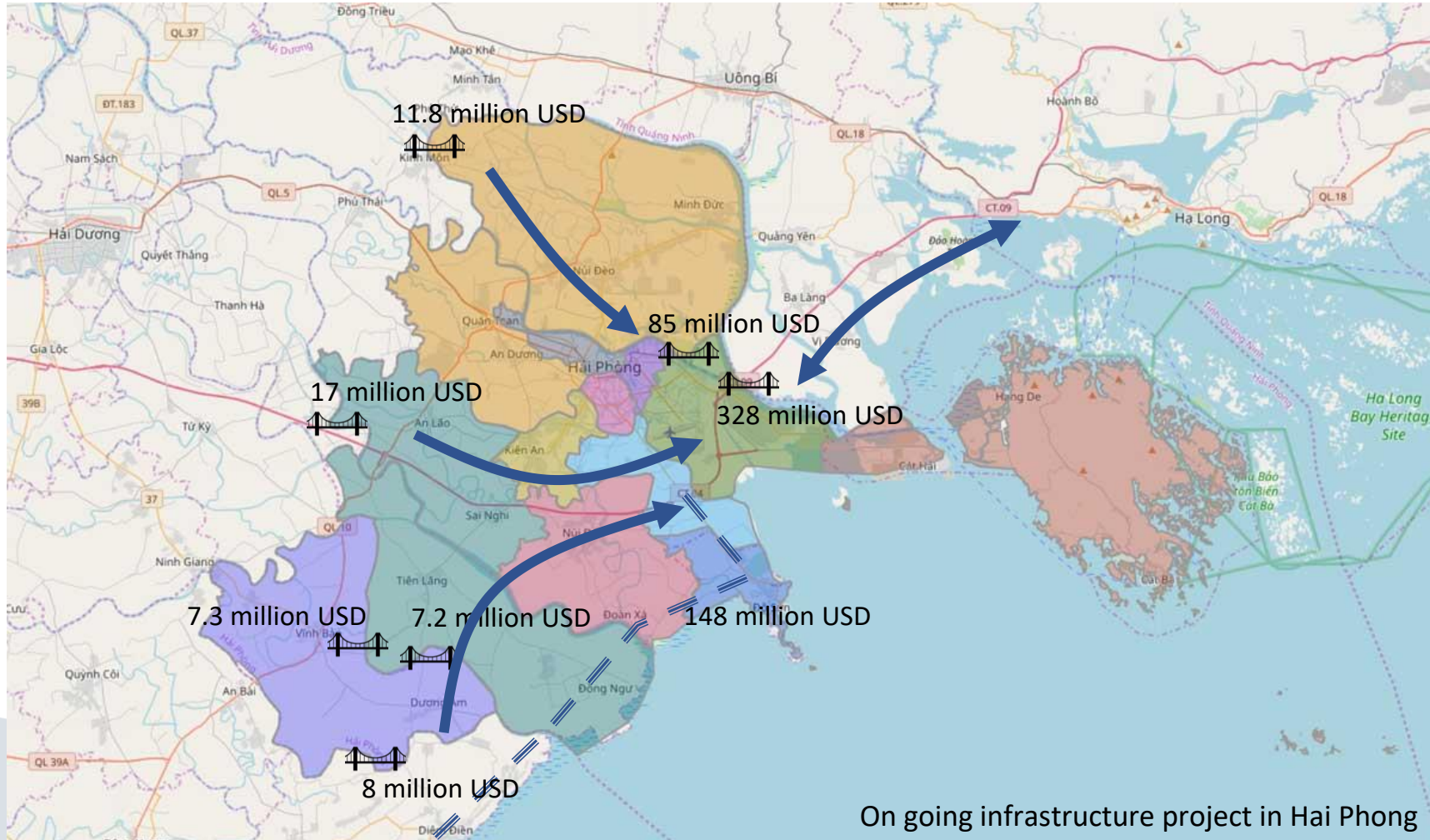
HAI PHONG

International shipping routes: After



EXTENSIVE INFRASTRUCTURE SPENDING

Roads



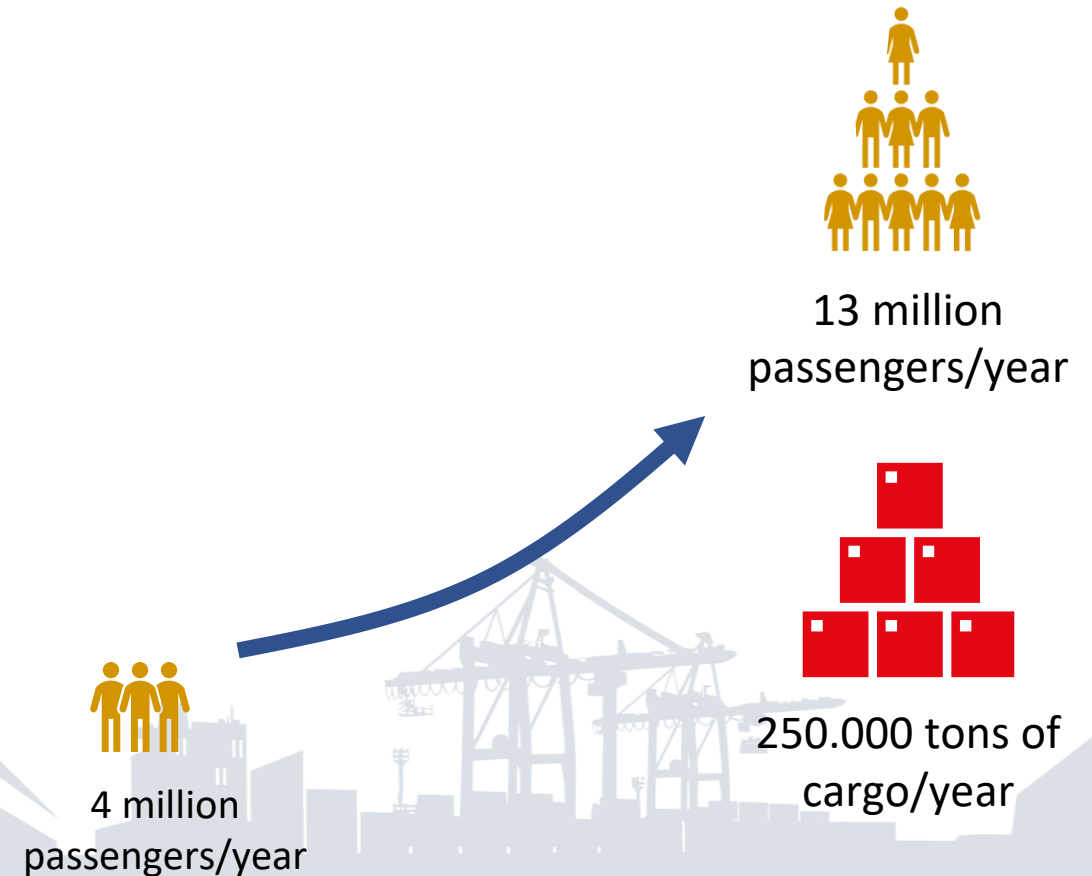
- › Inter-provincial connectivity:
Promoting flows of goods and people into Hai Phong



EXTENSIVE INFRASTRUCTURE SPENDING

Airport

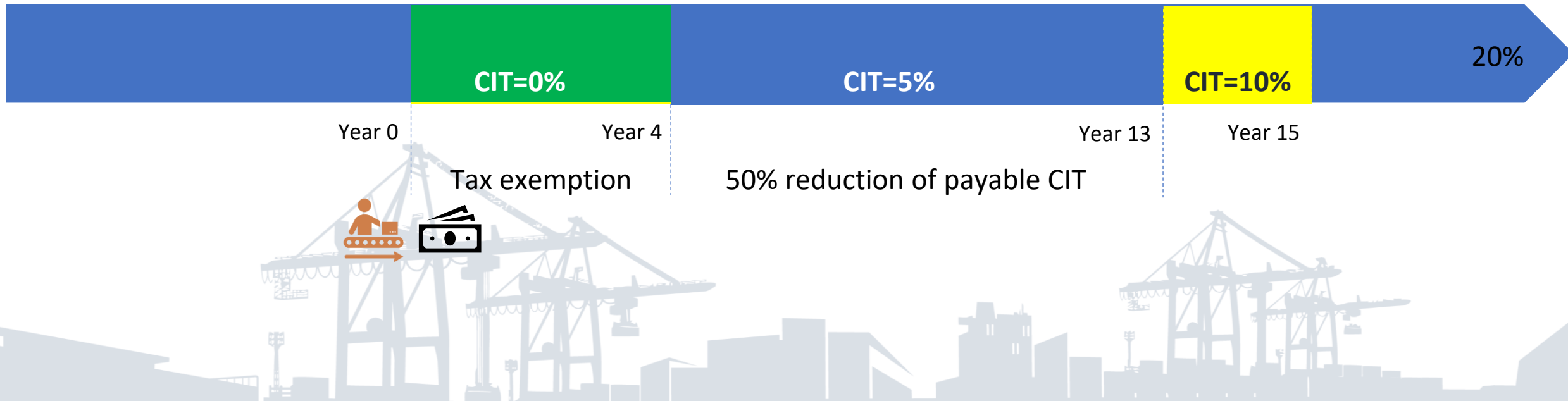
- › Expanding capacity of Cat Bi airport (passengers and cargo)



INVESTMENT INCENTIVE

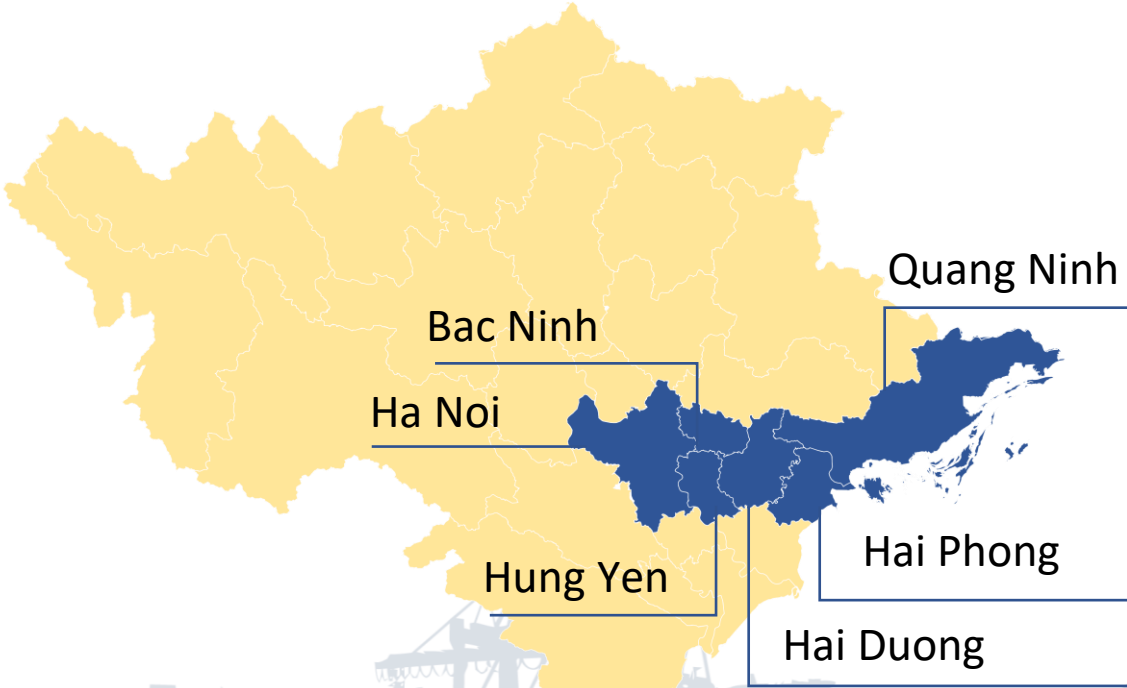
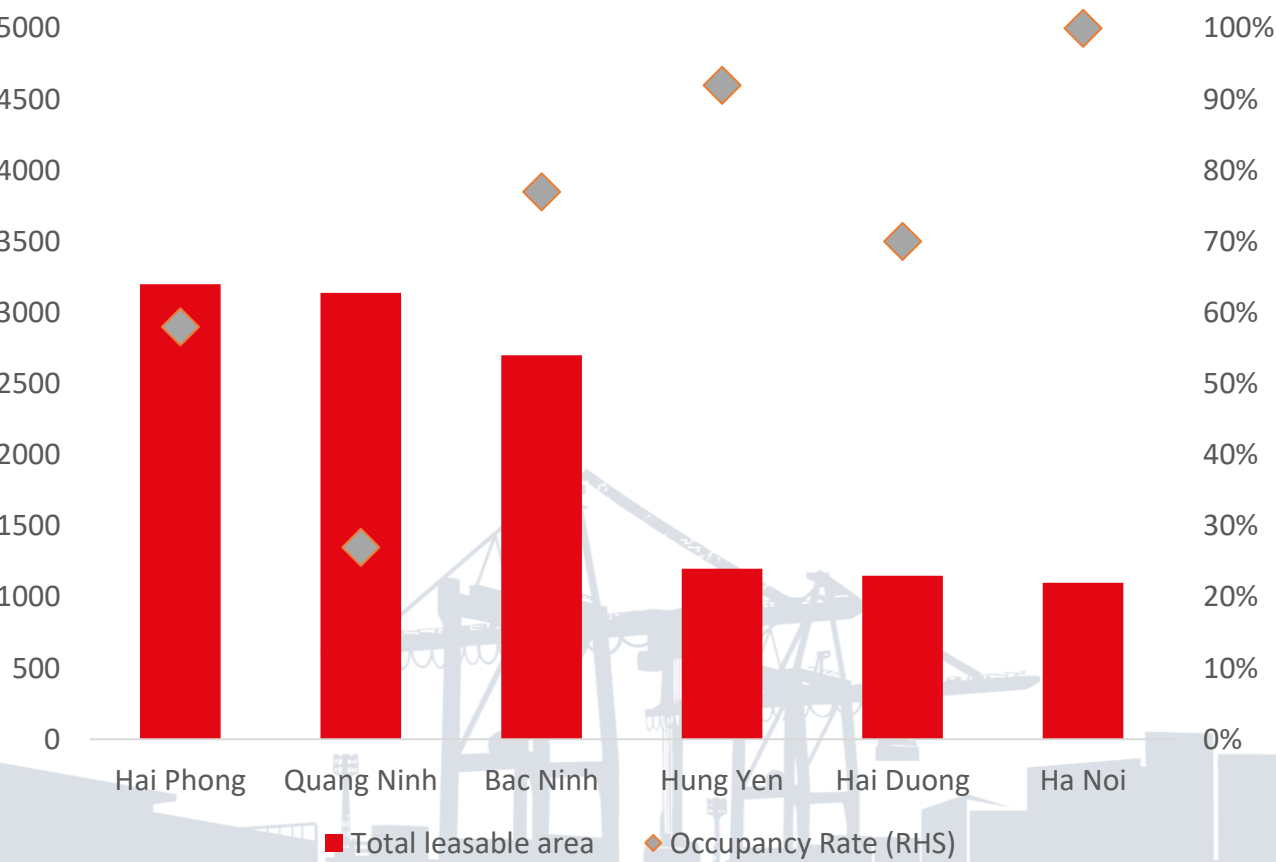
Tax Incentives: Economic Zone Tax Package

4.35%



LAND SUPPLY

Main industrial hub in North Vietnam



Source: JLL Vietnam's Property Market Brief



AVAILABLE
INDUSTRIAL LAND

JAN 2018



JUN 2019



JUN 2018



DEEP C II TODAY

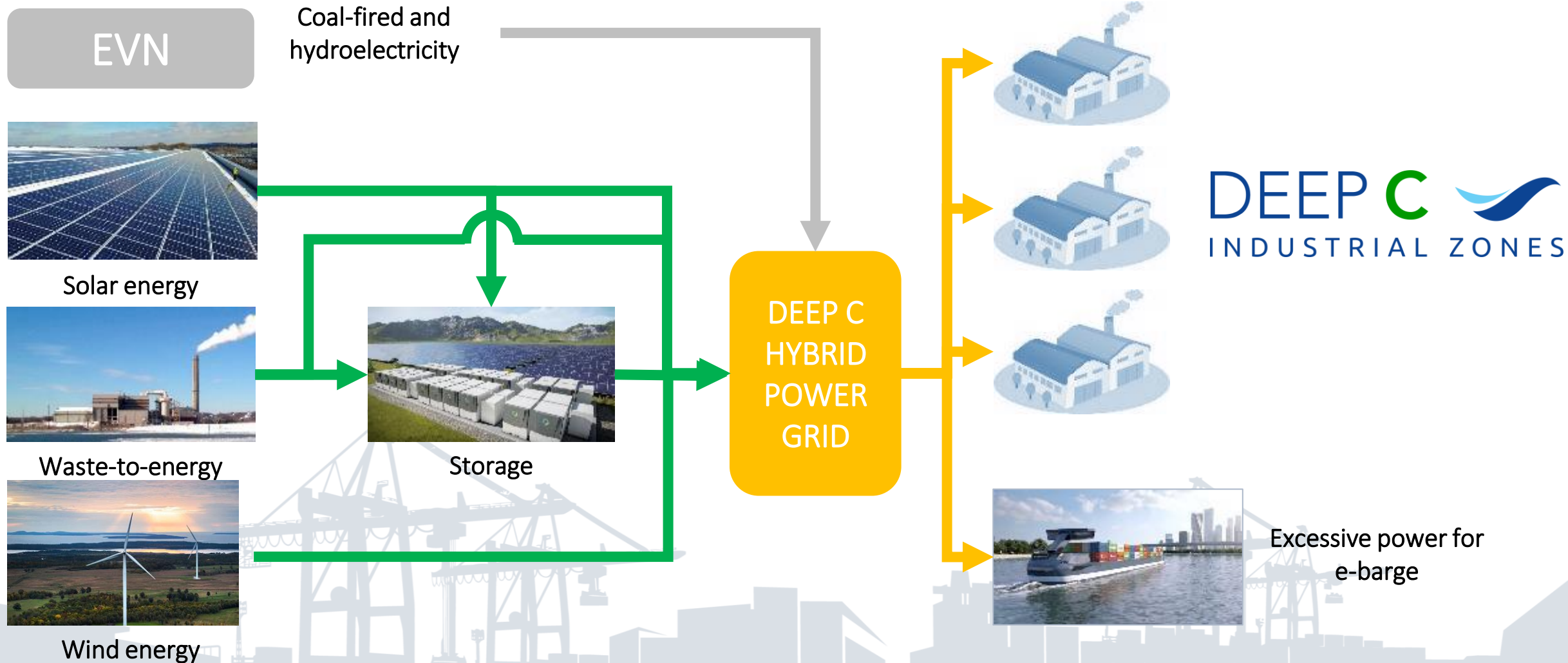


READY BUILT WORKSHOP/WAREHOUSE

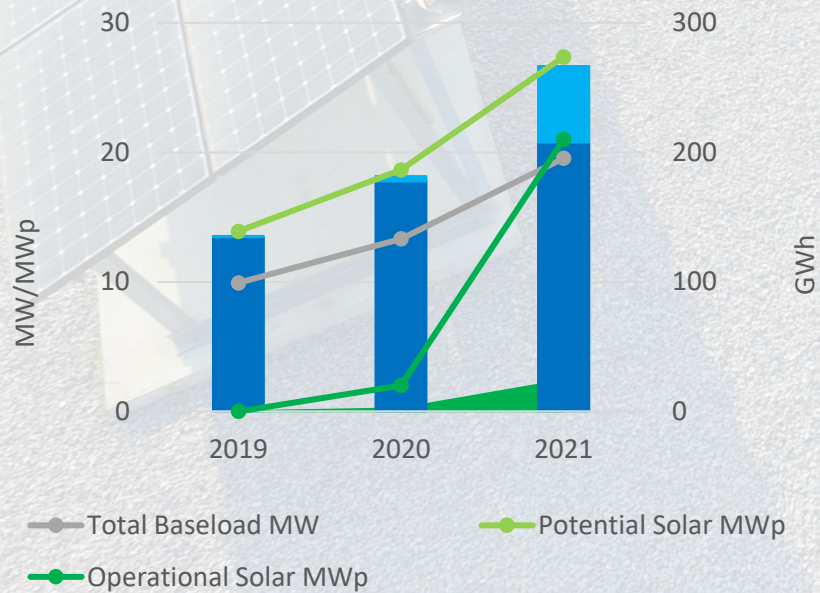


- Ready-built Workshop/Warehouse
- Built-to-suit

RENEWABLE ENERGY & GRID supply



SOLAR ENERGY



- › Solar permit for the first 20MW
- › Approved in master plan
- › First solar in 2020

WIND ENERGY



Waste Water Treatment plant

- › Treated water: 20,000m³/day
- › Raw water: 20,000m³/day
- › Waste water treatment: 12,000m³/day with ISO 9001 & 14001
- › Recycled waste water for Nam Thuan cooling tower and PVTEX.

ECOPARK



CAT HAI ECO TOWN



CUSTOMER SUPPORT

- 
- Business licensing support
 - Recruitment support
 - 24/7 security
 - Office space
 - › Cleaning
 - › Facilities management
 - › Bus services
 - › Waste collection

THANK YOU FOR YOUR ATTENTION!

5th Floor, Harbour View Office Tower
12 Tran Phu Street
Ngo Quyen Dist., Haiphong, Vietnam

T: +84 225 3836 169

F: +84 225 3859 130

info@deepc.vn

www.deepc.vn

Partners

