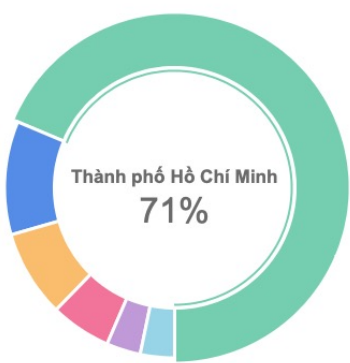


1 Please select the location of your company

Options	Responses	Percentage
<input checked="" type="checkbox"/> Thành phố Hồ Chí Minh	27	71%
<input checked="" type="checkbox"/> Đồng Nai	4	10.5%
<input checked="" type="checkbox"/> Long An	3	7.8%
<input checked="" type="checkbox"/> Bình Dương	2	5.2%
<input checked="" type="checkbox"/> Hà Nội	1	2.6%
<input checked="" type="checkbox"/> Quảng Nam	1	2.6%
<input type="checkbox"/> An Giang	0	0%
<input type="checkbox"/> Bà Rịa – Vũng Tàu	0	0%
<input type="checkbox"/> Bắc Giang	0	0%
<input type="checkbox"/> Bắc Kạn	0	0%
<input type="checkbox"/> Bạc Liêu	0	0%
<input type="checkbox"/> Bắc Ninh	0	0%
<input type="checkbox"/> Bến Tre	0	0%
<input type="checkbox"/> Bình Định	0	0%
<input type="checkbox"/> Bình Phước	0	0%
<input type="checkbox"/> Bình Thuận	0	0%
<input type="checkbox"/> Cà Mau	0	0%
<input type="checkbox"/> Cần Thơ	0	0%
<input type="checkbox"/> Cao Bằng	0	0%
<input type="checkbox"/> Đà Nẵng	0	0%
<input type="checkbox"/> Đắk Lắk	0	0%
<input type="checkbox"/> Đắk Nông	0	0%
<input type="checkbox"/> Điện Biên	0	0%
<input type="checkbox"/> Đồng Tháp	0	0%
<input type="checkbox"/> Gia Lai	0	0%
<input type="checkbox"/> Hà Giang	0	0%
<input type="checkbox"/> Hà Nam	0	0%
<input type="checkbox"/> Hà Tĩnh	0	0%
<input type="checkbox"/> Hà Tĩnh	0	0%
<input type="checkbox"/> Hải Dương	0	0%
<input type="checkbox"/> Hải Phòng	0	0%
<input type="checkbox"/> Hậu Giang	0	0%
<input type="checkbox"/> Hòa Bình	0	0%
<input type="checkbox"/> Hưng Yên	0	0%
<input type="checkbox"/> Khánh Hòa	0	0%
<input type="checkbox"/> Kiên Giang	0	0%
<input type="checkbox"/> Kon Tum	0	0%
<input type="checkbox"/> Lai Châu	0	0%
<input type="checkbox"/> Lâm Đồng	0	0%
<input type="checkbox"/> Lạng Sơn	0	0%
<input type="checkbox"/> Lào Cai	0	0%
<input type="checkbox"/> Nam Định	0	0%
<input type="checkbox"/> Nghệ An	0	0%
<input type="checkbox"/> Ninh Bình	0	0%
<input type="checkbox"/> Ninh Thuận	0	0%
<input type="checkbox"/> Phú Thọ	0	0%

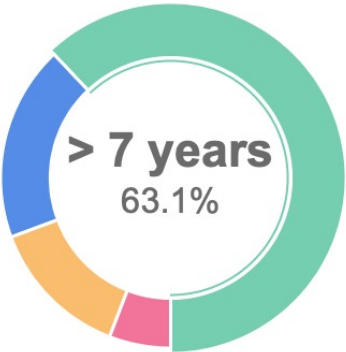


■ Ninh Thuận	0	0%
■ Phú Thọ	0	0%
■ Phú Yên	0	0%
■ Quảng Bình	0	0%
■ Quảng Ngãi	0	0%
■ Quảng Ninh	0	0%
■ Quảng Trị	0	0%
■ Sóc Trăng	0	0%
■ Sơn La	0	0%
■ Tây Ninh	0	0%
■ Thái Bình	0	0%
■ Thái Nguyên	0	0%
■ Thanh Hóa	0	0%
■ Thừa Thiên Huế	0	0%
■ Tiền Giang	0	0%
■ Trà Vinh	0	0%
■ Tuyên Quang	0	0%
■ Vĩnh Long	0	0%
■ Vĩnh Phúc	0	0%
■ Yên Bái	0	0%

2 How long have your organization been operating in Vietnam?

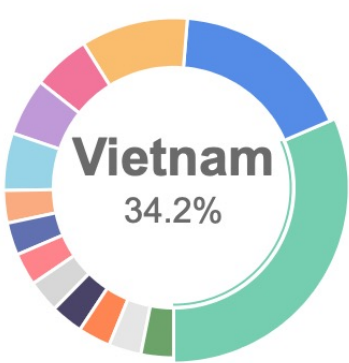
Number of respondents: 38 / 38People

Options	Responses	Percentage
■ > 7 years	24	63.1%
■ 1 - 3 years	7	18.4%
■ 4 - 6 years	5	13.1%
■ < 1 years	2	5.2%

























































3 Where is your business country of origin?

Options	Responses	Percentage
<div><div></div> Vietnam</div>	13	34.2%
<div><div></div> Thailand</div>	7	18.4%
<div><div></div> Singapore</div>	4	10.5%
<div><div></div> India</div>	2	5.2%
<div><div></div> Malaysia</div>	2	5.2%
<div><div></div> Netherlands</div>	2	5.2%
<div><div></div> Australia</div>	1	2.6%
<div><div></div> China</div>	1	2.6%
<div><div></div> France</div>	1	2.6%
<div><div></div> Japan</div>	1	2.6%
<div><div></div> Korea</div>	1	2.6%
<div><div></div> New Zealand</div>	1	2.6%
<div><div></div> Taiwan</div>	1	2.6%
<div><div></div> United Kingdom</div>	1	2.6%
<div><div></div> Afghanistan</div>	0	0%
<div><div></div> Albania</div>	0	0%
<div><div></div> Algeria</div>	0	0%
<div><div></div> Andorra</div>	0	0%
<div><div></div> Angola</div>	0	0%
<div><div></div> Antigua and Barbuda</div>	0	0%
<div><div></div> Argentina</div>	0	0%
<div><div></div> Armenia</div>	0	0%
<div><div></div> Austria</div>	0	0%
<div><div></div> Azerbaijan</div>	0	0%
<div><div></div> Bahamas</div>	0	0%
<div><div></div> Bahrain</div>	0	0%
<div><div></div> Bangladesh</div>	0	0%
<div><div></div> Barbados</div>	0	0%
<div><div></div> Belarus</div>	0	0%
<div><div></div> Belgium</div>	0	0%
<div><div></div> Belize</div>	0	0%
<div><div></div> Benin</div>	0	0%
<div><div></div> Bolivia</div>	0	0%
<div><div></div> Bosnia and Herzegovina</div>	0	0%
<div><div></div> Botswana</div>	0	0%
<div><div></div> Brazil</div>	0	0%
<div><div></div> Brunei</div>	0	0%
<div><div></div> Bulgaria</div>	0	0%
<div><div></div> Burkina Faso</div>	0	0%
<div><div></div> Burundi</div>	0	0%
<div><div></div> Cambodia</div>	0	0%
<div><div></div> Cameroon</div>	0	0%
<div><div></div> Canada</div>	0	0%
<div><div></div> Cayman Islands</div>	0	0%
<div><div></div> Central African Republic</div>	0	0%
<div><div></div> Chad</div>	0	0%



Central African Republic	0	0%
Chad	0	0%
Chile	0	0%
Colombia	0	0%
Comoros	0	0%
Congo	0	0%
Costa Rica	0	0%
Ivory Coast	0	0%
Croatia	0	0%
Cuba	0	0%
Cyprus	0	0%
Czech Republic	0	0%
Democratic Republic of the Congo	0	0%
Denmark	0	0%
Djibouti	0	0%
Dominica	0	0%
Dominican Republic	0	0%
Ecuador	0	0%
Egypt	0	0%
El Salvador	0	0%
Equatorial Guinea	0	0%
Eritrea	0	0%
Estonia	0	0%
Eswatini	0	0%
Ethiopia	0	0%
Fiji	0	0%
Finland	0	0%
Gabon	0	0%
Gambia, The	0	0%
Georgia	0	0%
Germany	0	0%
Ghana	0	0%
Greece	0	0%
Guatemala	0	0%
Guinea	0	0%
Guinea-Bissau	0	0%
Guyana	0	0%
Haiti	0	0%
Hawaii	0	0%
Honduras	0	0%
Hungary	0	0%
Iceland	0	0%
Indonesia	0	0%
Iran	0	0%
Iraq	0	0%
Ireland	0	0%
Israel	0	0%
Italy	0	0%
Jamaica	0	0%
Jordan	0	0%

 Jordan	0	0%
 Kazakhstan	0	0%
 Kenya	0	0%
 Serbia	0	0%
 Kiribati	0	0%
 Kosovo	0	0%
 Kuwait	0	0%
 Kyrgyzstan	0	0%
 Laos	0	0%
 Latvia	0	0%
 Lebanon	0	0%
 Lesotho	0	0%
 Liberia	0	0%
 Libya	0	0%
 Liechtenstein	0	0%
 Lithuania	0	0%
 Luxembourg	0	0%
 Madagascar	0	0%
 Malawi	0	0%
 Maldives	0	0%
 Mali	0	0%
 Malta	0	0%
 Marshall Islands	0	0%
 Mauritania	0	0%
 Mauritius	0	0%
 Mexico	0	0%
 Micronesia	0	0%
 Moldova	0	0%
 Monaco	0	0%
 Mongolia	0	0%
 Montenegro	0	0%
 Morocco	0	0%
 Mozambique	0	0%
 Namibia	0	0%
 Nauru	0	0%
 Nepal	0	0%
 Nicaragua	0	0%
 Niger	0	0%
 Nigeria	0	0%
 North Macedonia	0	0%
 Norway	0	0%
 Pakistan	0	0%
 Palau	0	0%
 Panama	0	0%
 Papua New Guinea	0	0%
 Paraguay	0	0%
 Peru	0	0%
Philippines	0	0%
Poland	0	0%
Portugal	0	0%

 Poland	0	0%
 Portugal	0	0%
 Qatar	0	0%
 Republic of Korea (South Korea)	0	0%
 Romania	0	0%
 Russia	0	0%
 Rwanda	0	0%
 Saint Kitts and Nevis	0	0%
 Saint Lucia	0	0%
 Saint Vincent and the Grenadines	0	0%
 Samoa	0	0%
 San Marino	0	0%
 Sao Tome and Principe	0	0%
 Saudi Arabia	0	0%
 Senegal	0	0%
 Serbia	0	0%
 Seychelles	0	0%
 Sierra Leone	0	0%
 Slovakia	0	0%
 Slovenia	0	0%
 Solomon Islands	0	0%
 Somalia	0	0%
 South Africa	0	0%
 South Sudan	0	0%
 Spain	0	0%
 Sri Lanka	0	0%
 Sudan	0	0%
 Suriname	0	0%
 Sweden	0	0%
 Switzerland	0	0%
 Syria	0	0%
 Tajikistan	0	0%
 Tanzania	0	0%
 Trinidad and Tobago	0	0%
 Tunisia	0	0%
 Turkey	0	0%
 Turkmenistan	0	0%
 Tuvalu	0	0%
 Uganda	0	0%
 Ukraine	0	0%
 United Arab Emirates	0	0%
 Uruguay	0	0%
 Uzbekistan	0	0%
 Vanuatu	0	0%
 Venezuela	0	0%
 Yemen	0	0%
 Zambia	0	0%
 Zimbabwe	0	0%
 United States	0	0%

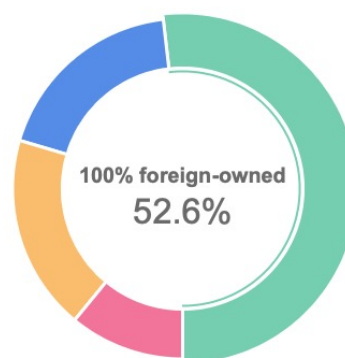
United States	0	0%
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4 How is the charter capital of your business divided?

Number of respondents: 38 / 38People

Domestic = Vietnam

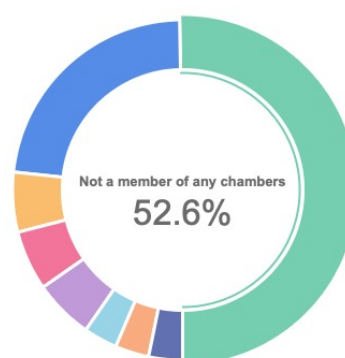
Options	Responses	Percentage
100% foreign-owned	20	52.6%
100% domestic-owned	7	18.4%
Majority domestic-owned	7	18.4%
Majority foreign-owned	4	10.5%



5 Is your organization a member of any chamber of commerce?

Number of respondents: 38 / 38People

Options	Responses	Percentage
Not a member of any chambers	20	52.6%
Other chambers	9	23.6%
CTCVN Council of Taiwanese Chamber of Commerce	2	5.2%
INCHAM Indian Chamber of Commerce	2	5.2%
MBC Malaysian Business Chamber	2	5.2%
AmCham American Chamber of Commerce	1	2.6%
BritCham British Chamber of Commerce	1	2.6%
SBG Singapore Business Group	1	2.6%
AusCham Australian Chamber of Commerce	0	0%
GIC/AHK German Industry and Commerce	0	0%
HK BAV Hongkong Business Association	0	0%
ICHAM Italian Chamber of Commerce	0	0%
JCCI Japan Chamber of Commerce and Industry	0	0%
KCCI Korea Chamber of Commerce and Industry	0	0%

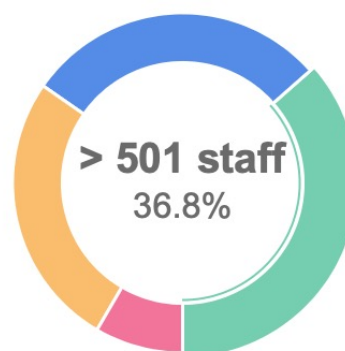


Head to Data Report tab to check out the other option's answer

6 Size of your organization?

Number of respondents: 38 / 38People

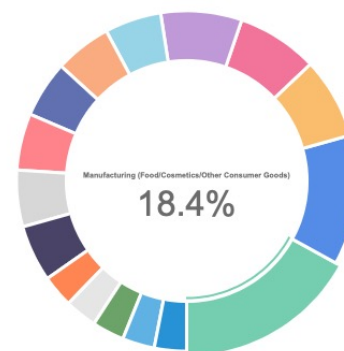
Options	Responses	Percentage
> 501 staff	14	36.8%
51-200 staff	11	28.9%
< 50 staff	10	26.3%
201-500 staff	3	7.8%



7 Please select the industry of your business

Options	Responses	Percentage
Manufacturing (Food/Cosmetics/Other Consumer Goods)	7	18.4%
Other business services	5	13.1%
Manufacturing (Electrical/Electronics and Machinery)	3	7.8%
Manufacturing (Other)	3	7.8%
Trading (Food/Cosmetics/Other Consumer Goods)	3	7.8%
Banking, Finance, Insurance	2	5.2%
Construction/ Real Estate	2	5.2%
Hospitality	2	5.2%
HR/ Education/ Other service	2	5.2%
Manufacturing (Chemicals/Materials)	2	5.2%
Retail	2	5.2%
Legal and Consulting services	1	2.6%
Logistics/ Transportation	1	2.6%
Trading (General Trading Company)	1	2.6%
Trading (Electrical/Electronics and Machinery)	1	2.6%
Trading (Other)	1	2.6%
Healthcare	0	0%
Internet	0	0%
IT/ Communications	0	0%
Mass Media/ Advertising	0	0%
Manufacturing (Transport Equipment)	0	0%
Manufacturing (Pharmaceutical/Bio/Medical)	0	0%
Trading (Transport Equipment)	0	0%
Trading (Chemicals/Materials)	0	0%
Trading (Pharmaceutical/Bio/Medical)	0	0%
Restaurant	0	0%

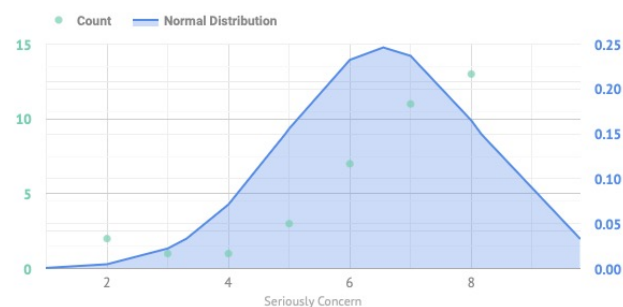
Head to Data Report tab to check out the other option's answer



8 How worry are you regarding economic and business impact of COVID-19 in year 2021? Seriously Concern

1= Minimum Concern ; 8 = Maximum Concern

Unit	Result
Mode	8
Mean	6.55
Median	7
Minimum	2
Maximum	8
Standard deviation	1.62
The sum of responses	249

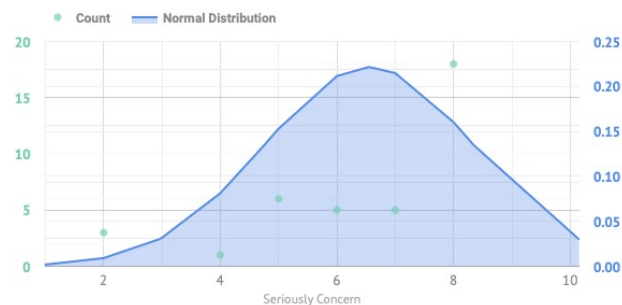


9 Given COVID-19 situation in Y2021, how worry are you regarding your company staff's health and well being? **Seriously Concern**

Number of respondents: 38 / 38People

1 = Minimum Concern ; 8 = Maximum Concern

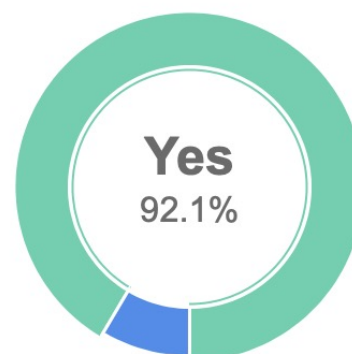
Unit	Result
Mode	8
Mean	6.55
Median	7
Minimum	2
Maximum	8
Standard deviation	1.8
The sum of responses	249



10 Have there been business impact from Coronavirus Epidemic on your business?

Number of respondents: 38 / 38People

Options	Responses	Percentage
Yes	35	92.1%
No Impact Yet	3	7.8%

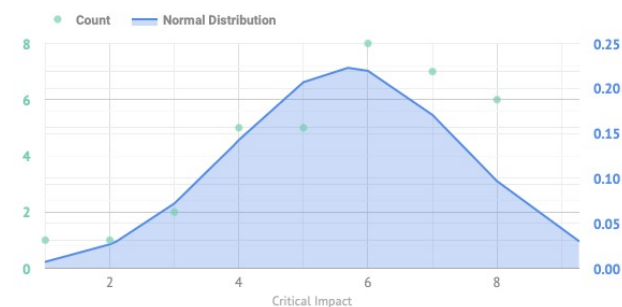


A If yes, please choose the degree of impact **Critical Impact**

Number of respondents: 35 / 38People

1 = Marginal Impact ; 8 = Critical Impact

Unit	Result
Mode	6
Mean	5.69
Median	6
Minimum	1
Maximum	8
Standard deviation	1.79
The sum of responses	199



B If no impact yet, please give estimate time that business will be eventually impacted by COVID-19 situation from now.

Number of respondents: 13 / 38People

Options	Responses	Percentage
> 3 months	10	76.9%
2-3 months	2	15.3%
1 month	1	7.6%

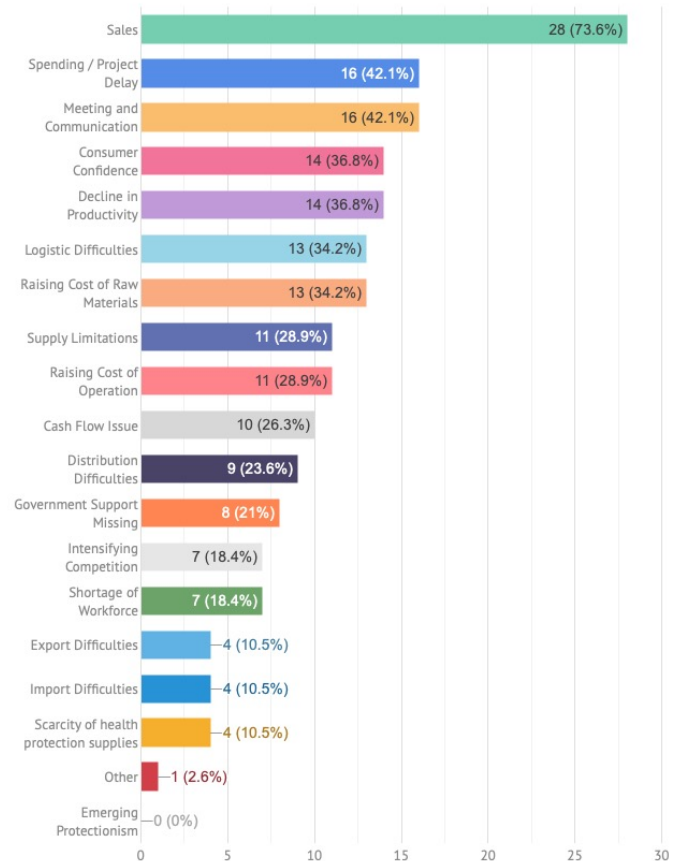


11 What are areas of economic and business impact from Coronavirus Epidemic?

Please select 5 areas of most impactful to your business situation

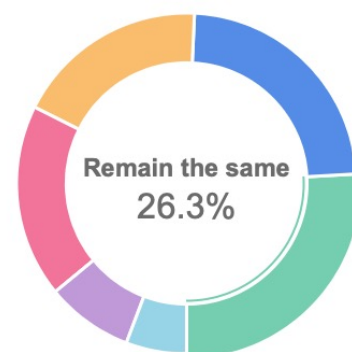
Options	Responses	Percentage
Sales	28	73.6%
Spending / Project Delay	16	42.1%
Meeting and Communication	16	42.1%
Consumer Confidence	14	36.8%
Decline in Productivity	14	36.8%
Logistic Difficulties	13	34.2%
Raising Cost of Raw Materials	13	34.2%
Supply Limitations	11	28.9%
Raising Cost of Operation	11	28.9%
Cash Flow Issue	10	26.3%
Distribution Difficulties	9	23.6%
Government Support Missing	8	21%
Intensifying Competition	7	18.4%
Shortage of Workforce	7	18.4%
Export Difficulties	4	10.5%
Import Difficulties	4	10.5%
Scarcity of health protection supplies	4	10.5%
Other	1	2.6%
Emerging Protectionism	0	0%

Head to Data Report tab to check out the other option's answer



12 As far as Y2021 is concern, what has been changes in your sales?

Options	Responses	Percentage
Remain the same	10	26.3%
20 - 40% decrease	9	23.6%
< 20% decrease	7	18.4%
> 40% decrease	7	18.4%
< 20% increase	3	7.8%
20 - 40% increase	2	5.2%
> 40% increase	0	0%

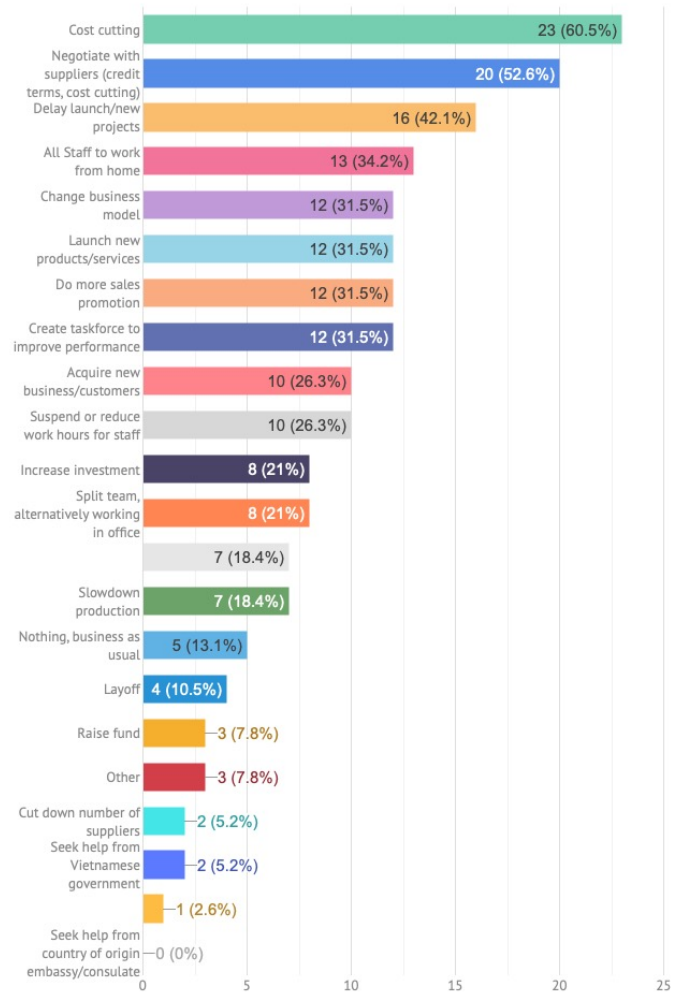


13 How does your business adjust during Covid-19 crisis?

Please select 5 most impactful actions in your business situation

Options	Responses	Percentage
Cost cutting	23	60.5%
Negotiate with suppliers (credit terms, cost cutting)	20	52.6%
Delay launch/new projects	16	42.1%
All Staff to work from home	13	34.2%
Change business model	12	31.5%
Launch new products/services	12	31.5%
Do more sales promotion	12	31.5%
Create taskforce to improve performance	12	31.5%
Acquire new business/customers	10	26.3%
Suspend or reduce work hours for staff	10	26.3%
Increase investment	8	21%
Split team, alternatively working in office	8	21%
Provide financial support/extend credit terms for clients	7	18.4%
Slowdown production	7	18.4%
Nothing, business as usual	5	13.1%
Layoff	4	10.5%
Raise fund	3	7.8%
Other	3	7.8%
Cut down number of suppliers	2	5.2%
Seek help from Vietnamese government	2	5.2%
Cut down number of customer/distributor-retailers	1	2.6%
Seek help from country of origin embassy/consulate	0	0%

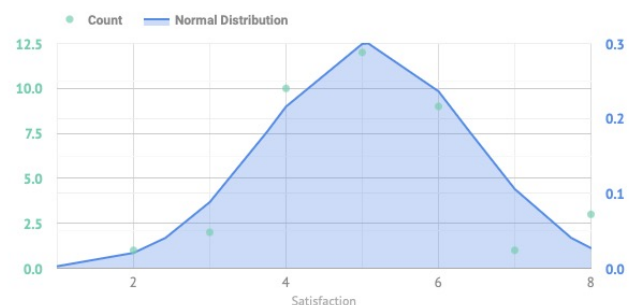
Head to Data Report tab to check out the other option's answer



14 Degree of satisfaction regarding the business adjustments that you have conducted to your business? Satisfaction

1 = Very Dissatisfied ; 8 = Very satisfied

Unit	Result
Mode	5
Mean	5.08
Median	5
Minimum	2
Maximum	8
Standard deviation	1.33
The sum of responses	193



15 Should this Covid-19 crisis continues for next 6 months, is your business at risk of bankruptcy?

Options	Responses	Percentage
<input checked="" type="checkbox"/> No, we will be fine	24	63.1%
<input type="checkbox"/> Not sure	8	21%
<input type="checkbox"/> Yes, risk bankruptcy	6	15.7%



16 Help needed or Suggestion to the government (if any)

Text questions. To save paper and cost, please use Export function wisely. SurveyCake team works with you to protect our environment.

Support by providing vaccination (1) Speed up vaccination to all Vietnamese (1)

Rules and regulations that not support competition and flexibility for FDI companies in retail should be lower down in order to be able to expand and work with locals on the same basis, although it will intensify the competition but it's the way to go, only locals alone also can't survive this crisis. Retail investment although impact locals retail but will be more jobs created and fair share of wealth and more ethical to business and consumers. (1)

Rental support from landlords (1)

Provision of financing on preferential terms, tax concessions, this can involve for instance, bridging loans to businesses by public investment bank and government agencies, government equity injections or government loan guarantees with low interest...etc... (1)

Need VN government to speed up to have vaccine shots for private sector. (1) NA (1) N/A (1)

Lockdown harder and faster so can retrun to business as usual more quickly. Get act together on vaccine procurement. Force landlords to reduce rent. Extend or suspend tax and social payment terms. Furlough support for salaries. (1)

International experts hiring and entry/travel to Vietnam policy and procedures are too fluid to follow effectively. (1)

Government should give support to VN people with some cost reduction and/or increase their social welfare to minimize their living cost. And for company as business organization to feed work / job to VN people, the government should cancel some TAX and/or any of fee in business process. (1)

Find vaccines and control epidemic (1) . (1) GOVERNMENT TO SUPPORT VACCINE FOR LOCAL STAFF AND LOCAL WORKERS (1)

Paragraph can only display 100 responses, please review all data in "Data Report" tab